

Procurement Strategy Action Plan

The table below summarises the actions and initiatives planned over the Strategy period to achieve the outcomes set out in the Vision for Procurement at section 5.

A number of these are aspirational and priority will be given to statutory obligations.

Elements of the effectiveness of the procurement strategy will be measured via the <u>Procurement & Commercial Improvement Programme</u> (PCIP).

Definitions

Responsible "The person or persons that will undertake the objective"

Accountable "The person that is answerable and has liability for the objective"

Consult "Prior to making a decision"

Inform "After decision is made"

Strategic Theme 1 Straightforward Procurement

To make procurement as straightforward as possible for the Council and potential suppliers, in particular to improve access for local suppliers and SMEs and to eliminate anything that does not add value to the procurement

| Action | Responsibility | Target Date | Update April 2022 |
|--|--|-------------------|---|
| Deliver electronic procurement systems to satisfy new | TechnologyOne Project Team | Reviewed on an | No change to legislation |
| legislative requirements. | Accountable | annual basis | TechologyOne Financial System |
| | Chief Accountant | | upgraded February 2020 further up dates |
| | Consult | | planned |
| | Procurement Manager | | |
| | Inform | | |
| | Strategic Director (Partnership & Performance) | | |
| Review impact of newly implemented EU Procurement | Responsibility | A per Scottish | No change to legislation |
| Rules and UK legislation and make necessary changes | Procurement Manager | Procurement | All SPPN's have been noted |
| to existing approaches. | Accountable | policy notes, | Expected changes later 2023 |
| | Strategic Director (Partnership & Performance) | which are | |
| | Consult | published on an | |
| | CMT | ad hoc basis to | |
| | Inform | provide advice on | |
| | CMT | current policy | |
| | | issues. | |
| Guidance produced for local/third sector suppliers and | Responsibility | Reviewed on an | How to do business with |
| SMEs is clear concise and easy to follow, and includes | Procurement Manager | annual basis | Clackmannanshire Council updated for |
| a section with regard to local and national support | Accountable | _ | National meet the buyer events & Forth |
| bodies, and how they can improve access. | Strategic Director (Partnership & Performance) | | Valley events |
| | Consult | | |
| | CMT | | |
| | Inform | | |
| | Elected members | | |
| Continue to use Public Contract Scotland portal as our | Responsibility | Ongoing | Continuing to use and update |
| main advertising media for all regulated procurements. | All Purchasing staff | | |
| | Accountable | | |
| | Heads of Service | | |
| | Consult | | |
| | Procurement Manager | | |
| | Inform | | |
| | All Council staff | | |

Strategic Theme 2 Embed procurement and contract management Skills

To continue to embed professional procurement and contract management skills across the Council. This goes hand in hand with moves to increase the commercial acumen of the Council

| Action | Responsibility | Target Date | Update April 2022 |
|---|------------------------------|-----------------------|---|
| Provide strategic professional advice to the | Procurement Manager | Ongoing | Ongoing continuing to provide |
| corporate review of how to transform the way the | Accountable | | advice |
| Council procures its works, services and supplies | СМТ | | |
| and to propose a new model for procurement and | Consult | | |
| ourchasing activities across the Council. | CMT | | |
| | Inform | | |
| | Elected Members | | |
| Provide support and learning and development | Responsibility | Reviewed on an Annual | Various virtual training |
| pportunities to staff, contractors, stakeholders, | Procurement Manager | basis | Sessions delivered throughout |
| inions and elected members engaged in | Accountable | | the year |
| rocurement processes to ensure they are able to | СМТ | | SDP virtual training available |
| leliver effectively and are empowered to deal with | Consult | | |
| nd understand the impact of any procurement | CMT | | |
| lecisions/ issues. | Inform | | |
| | All Stakeholders | | |
| Review the role of the Procurement Matters Group | Responsibility | March 2023 | Meetings taking place quarterly rather than monthly to encourage better participation and attendance. No real effect and will review again early in the new financia year |
| and the terms of reference for the group. | Procurement Manager | | |
| The procurement matters group is a management | Accountable | | |
| nodel where employees identified as having | CMT | | |
| esponsibility for procurement within their job role | Consult | | |
| vould have this aspect of their role managed by the | CMT | | |
| Procurement Manager. | Inform | | |
| J | Procurement Matters Group | | , |
| | Internal Audit | | |
| ssist Clackmannanshire Third Sector Interface | Responsibility | March 2023 | Early discussions taken place |
| CTSI) in the development and delivery of training | Procurement Manager and CTSI | | Delayed due to COVID and |
| vith regard to 'Understanding Social Enterprise/Third | Accountable | | capacity issues |
| Sector Legal Structures', and the | Procurement Manager | | |
| mpact/opportunities re Community Benefit Clauses | Consult | | |
| npueropportanties te community Denent Oladoes | CTSI | | |
| | Inform | | |
| | | | |
| Colleborate with CTO: on the production of a solution | Elected Members | March 0000 | |
| Collaborate with CTSi on the production of a guide | Responsibility | March 2023 | Not started re profile to next |
| or analysing and measuring social value/impact in | Procurement Manager and CTSI | | year Delayed due to COVID |
| he assessment of bids. | Accountable | | and capacity issues |
| | CTSI | | |

| | Consult | | |
|--|--------------------------------------|------------|-----------------------------|
| | CTSI | | |
| | Inform | | |
| | СМТ | | |
| Brexit - Public Procurement Regulations have been | Responsibility | March 2023 | Awaiting outcome re Changes |
| implemented to UK law from four European | Purchasing staff | | to UK and Scottish |
| Directives. | Accountable | | procurement Law expected |
| | Purchasing staff | | 2023 |
| The principles contained within the directives of | Consult | | |
| equal treatment, non-discrimination, transparency | Scottish Government & Scotland Excel | | |
| and proportionality are enshrined within the Scottish | Inform | | |
| Procurement Regulations and ultimately our | Purchasing Staff | | |
| procurement activity. Upon departure from the | | | |
| European Union it is unlikely that there would be any | | | |
| significant impact to procurement legislation and the way in which procurement activity is conducted | | | |
| way in which procurement activity is conducted | | | |
| However we will consider any of the implications of | | | |
| Brexit across our procurement portfolio, with focus | | | |
| on procurement regulations, trade, migrant labour | | | |
| workforce, and take all available practical steps. This | | | |
| will include working with the Scottish Government | | | |
| and Scotland Excel | | | |

| Strategic Theme 3 Support and encourage the local supplier market To support and encourage an effective local supplier market including the voluntary sector and the promotion of local social value in contracts. | | | | |
|---|--|---------------------------|------------------------|--|
| Action | Responsibility | Target Date | Update April 2022 | |
| Revise guidance on Council's website about selling to the Council. | Procurement Manager | Dec. 2019 | Updated February 2022 | |
| | Accountable | | | |
| | Procurement Manager | There after on an annual | | |
| | Consult | basis | | |
| | Procurement Matters Group | | | |
| | Inform | | | |
| | Strategic Director (Partnership & Performance) | | | |
| Refresh and publish online schedule of proposed | Responsibility | As part of the | Ongoing | |
| procurements to promote future contract | Procurement Manager | procurement annual | | |
| opportunities. | Accountable | report and as per capital | | |
| | Heads of Service | budget as agreed by | | |
| | Consult | Council February / | | |
| | All Services | March each year | | |
| | Inform | | | |
| | All Stakeholders | | | |
| Where possible, utilise the Public Contract | Responsibility | Ongoing | | |
| regulations to enable Officers to place contracts with | Purchasing Staff | | | |
| supported businesses more readily without having to | Accountable | | | |
| resort to full tendering exercises, e.g. | Heads of Service | | | |
| Identify third sector suppliers that meet | Consult | | | |
| 'Supported Business' criteria; and | Procurement Manager | | | |
| Identify opportunities to make use of | Inform | | | |
| reserved contracts for local supported | Procurement Matters group | | | |
| businesses at monthly CTSI meetings. | | | | |
| businesses at monunity CTSI meetings. | | | | |
| | | | | |
| For non regulated procurement exercises officers | Responsibility | Every procurement | Still being maintained | |
| will purchase via local suppliers and will include at | Purchasing Staff | journey route 1 | | |
| east one local supplier to tender where there is one available. | Accountable | procurement | | |
| avaliable. | Heads of Service | | | |
| | Consult | | | |
| | Procurement Manager | _ | | |
| | Inform | | | |
| | Procurement Matters group | | | |
| | | | | |

| Support businesses local to Clackmannanshire through a range of initiatives including: Making it simpler to do business with the Council; Reduce to a minimum the bidding burden on suppliers; Have regard to the impact on small/local firms of the way in which a procurement is structured and how they are paid; Provide clear information about selling to the Council on the Council's website. Production of a clear and concise guide for Third Sector suppliers that includes guidance with regard to partnership/consortia bids Run a series of 'Meet the Supplier' events to encourage greater engagement from the third sector with the procurement process, and to create greater understanding of Third sector suppliers amongst council officers | Responsibility Procurement Manager Supplier Development programme CTSI Accountable Procurement Manager Consult All Stakeholders Inform Elected Members | Throughout each year and reported in the procurement annual report | Ongoing |
|---|--|---|---|
| Take in to account and align with the Council's Local Outcome Improvement Plan (LOIP) and that communication of its purpose, priorities and outcomes are better communicated across departments. Where possible align the procurement journey so that procurement exercises are attractive to local businesses and people and ensure fair opportunities for all. | Responsibility Purchasing Staff Accountable Heads of Service Consult Procurement Manager Inform CMT | Every procurement exercise | Written into all procurement authorisation documentation |

| Extend awareness of implications of Public | Responsibility | March 2023 | Early Discussions Delayed due |
|--|--------------------------------|------------------------|-------------------------------|
| Procurement Reform legislation through; | Procurement Manager | | to COVID and capacity issues |
| Workshop discussions to brief third sector | CTSI | | |
| on Council procurement policy and changes | Accountable | | |
| in legislation; and | Procurement Manager | - | |
| Establish monthly communication between | CTSI | | |
| Council procurement manager and CTSI. | | | |
| | Consult | _ | |
| | Procurement Manager | | |
| | CTSI | | |
| | Inform | | |
| | Procurement Manager | | |
| | CTSI | | |
| | | | |
| Better Align Service Level Agreements with Alliance | Responsibility | March 2023 | Not Started Delayed due to |
| Priorities by: Mapping grant-aid and commissioned spend | Purchasing staff | | COVID and capacity issues |
| from the Council to the local third sector; | Accountable | - | |
| and | Heads of service | | |
| | | | |
| Initiating a review and appropriate changes to Service Level Agreements based on | Consult | - | |
| Alliance policy priorities. | CMT Elected members | | |
| Allance policy promies. | | | |
| | Inform | | |
| | All grant aid funded suppliers | | |
| Advise and work in partnership with the Integration | Responsibility | Every adult | Ongoing work to be done on |
| Joint Board (IJB) in line with The Public Bodies | Social Services Commissioning | commissioning exercise | Awareness of individual |
| (Joint Working) (Scotland) Act 2014 as the IJB are not able to contract or hold contracts with third | IJB Accountable | | procedures |
| parties as contractual arrangements remain with the | Social Services Commissioning | | |
| local authority. | IJB | | |
| | Consult | | |
| | Procurement Manager | | |
| | Inform | - | |
| | CMT | | |
| | | | |
| | | | |
| | | | |
| | | | |

| Increase local procurement expenditure by 2.5% per | Responsibility | 21.5% spend with local | 25.40% financial year 2021/22 |
|--|---------------------|-------------------------|-------------------------------|
| year from 14% to 21.5% or greater over the life of | Purchasing Staff | suppliers by March 2023 | |
| the strategy | Accountable | | |
| | Procurement Manager | 23.36% financial year | |
| | Consult | 2020/21 | |
| | All Stakeholders | | |
| | Inform | | |
| | Elected Members | | |

| Action | e this accords with the Council's Principles of p Responsibility | Target Date | Update April 2022 |
|---|---|-----------------------|-------------------|
| Ensure that all regulated procurements comply with | Responsibility | All regulated | Ongoing |
| the sustainable procurement duty and in the case of commissioning ensure these are aligned to the Integration Joint Board joint strategic commissioning | Purchasing Officers Social services commissioning | procurement exercises | |
| plans which pull together the forecast of overall need across the local authority area, together with the | Accountable | | |
| across the local authority area, together with the availability of services or resources to meet that need and makes recommendations following an option appraisal for how these should be met | Heads of Service | | |
| | Consult | | |
| | Procurement Manager IJB | | |
| | Inform | | |
| | СМТ | | |
| Establish systems to record the impact of | Responsibility | March 2023 | Not Started |
| procurement policies and practices on the council's | Procurement Manger | | |
| limate change duties. | Accountable | | |
| | Heads of Service | | |
| | Consult | | |
| | CMT | | |
| | Inform | | |
| | Elected members | | |

| Review scope for and deliver further corporate contracts to consolidate spend. | Responsibility Procurement Matters Group Accountable Heads of Service Consult CMT Inform CMT | Ongoing agenda item with the Procurement Matters Group | Ongoing |
|---|--|--|---|
| Revise template documents and guidance with intention of promoting scope for innovation by the market in appropriate procurements. | Responsibility Procurement Manager Accountable Procurement Manager Consult Procurement Matters Group Inform Purchasing Staff | Ongoing agenda item with the Procurement Matters Group | Ongoing |
| When exploring outsourcing and private partnership solutions, these will not be procured in insolation and consultation with staff, service users, unions and stakeholders will be undertaken when market testing. | Responsibility Heads of Service Accountable CMT Consult All Stakeholders Inform Elected Members | When required | Ongoing |
| Utilise the Scottish Government's sustainable prioritisation tool to identify and prioritise procurement activity. | Responsibility Purchasing Staff Accountable Heads of Service Consult Procurement Manager Inform CMT | March 2023 | Tool being revised to web format once complete we will be able to utilise |

| Utilise the Flexible Framework Self-Assessment | Responsibility | March 2023 | Tool being revised to web format once complete we will |
|---|-----------------------------------|---------------|---|
| Tool (FFSAT) to provide a Sustainable Action Plan to establish the performance level of sustainable procurement across the council. | Purchasing Staff Accountable | _ | be able to utilise |
| | | | be able to utilise |
| | Heads of Service | _ | |
| | Consult | | |
| | Procurement Manager | | |
| | Inform | | |
| | CMT | | |
| Create and manage a sustainable register to | Responsibility | March 2023 | Not Started |
| capture, monitor and report on the sustainable | Procurement Manager | | |
| outcomes achieved via procurement activity, and link | Accountable | | |
| to related internal and external reporting | Procurement Manager | | |
| requirements. | Consult | | |
| | All stakeholders | | |
| | Inform | | |
| | СМТ | | |
| Explore innovative solutions through greater | Responsibility | March 2023 | Early Discussions Delayed due to COVID and capacity issues |
| collaborative approaches between the Council and the local Third sector | Purchasing Staff CTSI | | |
| | Accountable | | |
| | Purchasing Staff CTSI | | |
| | Consult | | |
| | Procurement Matters Group CTSI | | |
| | Inform | | |
| | CMT | | |
| Explore the development of a subcontractor | Responsibility | December 2020 | Completed |
| community benefit directory | CTSI | | https://ctsi.org.uk/community- |
| | Accountable | | benefits |
| | CTSI | - | |
| | Consult | | |
| | Procurement Manager | - | |
| | Inform | | |
| | Procurement Matters Group | - | |
| | Frocurement matters Group | | |

Strategic Theme 5 Fair procurement
To ensure that, contractors comply with our Living Wage and Blacklisting Policies and to ensure that we take account of the possible impact that our approach to major
projects might have on different groups of people.

| Action | Responsibility | Target Date | Update April 2022 |
|--|---------------------------|----------------------|--|
| Ensure that all procurement follows the fundamental | Purchasing Staff | Every Regulated | Ongoing |
| principles of (transparency, equal treatment and non- | Accountable | procurement exercise | |
| discrimination, proportionality and mutual recognition), the legal requirements of the | Heads of Service | | |
| Procurement Reform (Scotland) Act 2014, The | Consult | | |
| Public Contracts (Scotland) Regulations 2015, The | Procurement Manager | - | |
| Procurement (Scotland) Regulations 2016, statutory | Inform | | |
| guidance issued under the Act and Scottish public | CMT | - | |
| procurement policy generally and including the Scottish specific equality duty. | | | |
| Establish simple methodology for assessing best | Responsibility | July 2022 | Completed |
| value case for using the Living Wage requirement in | Procurement Manager | 001y 2022 | Completed |
| service and works contracts, | | | Living wage accreditation |
| | Accountable | | Obtained 2021 – extensive procurement data mining exercise and correspondence has been undertaken |
| | Procurement Manager | | |
| | Consult | | |
| | Procurement Matters Group | | |
| | Inform | | |
| | CMT | | |
| Procurement will also foster and adopt the Fair Work | Responsibility | Where Identified | Ongoing |
| directive where legally permissible by removing contractors who use Zero Hour Contracts and | Procurement Manager | | |
| contractors who do not provide a minimum of pay in | Accountable | | |
| line with the living wage | Procurement Manger | | |
| | Consult | | |
| | Procurement Matters group | | |
| | Inform | | |
| | Purchasing Staff | | |
| | | | |
| | | | |
| | | | |

| Embed Blacklisting protocols in procurement | Responsibility | Ongoing | Ongoing |
|--|--|-----------------------|---------|
| processes for construction contracts. | Procurement Manager and Works purchasing | | |
| | officers | | |
| | Accountable | | |
| | Procurement Manger | | |
| | Consult | | |
| | Procurement Matters group | | |
| | Inform | | |
| | Purchasing Staff | | |
| Procurement will encourage, through the tender | Responsibility | Every appropriate | Ongoing |
| process and support to contractors, provision of | Purchasing officers | regulated procurement | |
| apprenticeships and promote health and safety and | Accountable | exercise | |
| utilise environmentally sustainable solutions | Purchasing officers | | |
| | Consult | | |
| | Procurement Manager | | |
| | Inform | | |
| | Procurement Matters group | | |
| Ensure that where appropriate EQIA's are completed | Responsibility | Every appropriate | Ongoing |
| for regulated procurements. | Purchasing officers | regulated procurement | |
| | Accountable | exercise | |
| | Purchasing officers | | |
| | Consult | | |
| | Stakeholders | | |
| | Inform | | |
| | Procurement Manager | | |

Strategic Theme 6 Compliance Procurement will continue to identify, manage and control risk by developing policy and procedures which consider risk, and balance operational effectiveness and compliance.

| Action | Responsibility | Target Date | Update April 2022 |
|---|--|-------------|---|
| date Council Contract Standing Orders to support | Responsibility | March 2023 | Started to revise but |
| compliance with the new procurement rules and | Procurement Manager | | awaiting Brexit |
| cascade changes to informed clients and key | Accountable | | outcome in case of |
| stakeholders. | Strategic Director (Partnership & Performance) | | legislative changes |
| | Consult | | |
| | Elected Members, CMT and procurement Matters | | |
| | group | | |
| | Inform | | |
| | Purchasing Officers | | |
| Adapt internal procedures, processes and | Responsibility | On going | On going |
| documentation to reflect the required legislative | Procurement Manager | | |
| changes. | Accountable | | |
| | Procurement Manager | | |
| | Consult | | |
| | Procurement Matters group | | |
| | Inform | | |
| | Purchasing Officers | | |
| Produce a procurement workforce plan to consider what skills and development requirements will be | Responsibility | March 2022 | Not Started Delayed due to COVID and |
| | Procurement Manager | | |
| necessary within the Council to comply with the | Accountable | | capacity issues |
| procurement rules. | Procurement Matters Group | | |
| | Consult | | |
| | Purchasing Officers OD Officer | | |
| | Inform | | |
| | СМТ | | |
| Implement measures in conjunction with Internal | Responsibility | Ongoing | Ongoing |
| Audit to ensure that the opportunity for procurement fraud is minimised | Procurement Manager and Internal Audit | | |
| | Accountable | | |
| | Heads of Service | | |
| | Consult | | |
| | Heads of Service | | |
| | Inform | | |
| | CMT | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

| Produce an annual procurement report in line with | Responsibility | Quarter 3 Annually | Ongoing |
|--|--|--------------------|---------|
| legislative requirements as soon as possible after the | Procurement Manager | | |
| financial year end. | Accountable | | |
| | Strategic Director (Partnership & Performance) | | |
| | Consult | | |
| | CMT and Elected members | | |
| | Inform | | |
| | Scottish Government | | |