

Title **ABC nursery - income generation**

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Service Area **Education**

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Estimated Savings **£50,000**

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### Summary

This project aims to increase the income from the early learning and childcare spaces available at ABC Nursery in Alloa. This extra income will be generated by offering parents flexibility to buy additional hours throughout the year.

Historically ABC Nursery has offered parents full day or five hour sessions. Parents have been unable to pay just for the childcare hours they need. By moving towards set sessions each morning and afternoon parents will then be able to pay for only the additional hours they require. This model will increase flexibility for parents and increase the uptake of places. It will also help the Council to meet the Government's target of flexible childcare models and has the potential to save on staff costs.

### Impact

Currently the nursery has to be staffed for the children who have bought a five hour session. Parents may choose not to use the first hour of that session which means the nursery may have too many staff on duty. Moving to the more flexible model means the nursery will be able to plan more efficient staff rotas, which should reduce staff costs.

There is a risk that demand could exceed capacity of registered childcare spaces. The extent of the potential income cannot be confirmed until the change is implemented.